

# Analytical and ambitious Junior Business Developer ready to power a fossil free planet

*Do you have the motivation and ambition to make the world a better place? Are you ambitious and do you want to explore the potential of green hydrogen together with us? Then you may be the new colleague we are looking for to join our team of Everfuellers!*

At Everfuel, we work to make the world a better place by leading the way to produce and sell green hydrogen to decarbonize industry and mobility. We are looking for our next Everfueller, who has the motivation and ambition to make the world a better place!

## **You transform opportunities into value**

As Junior Business Developer you will be tracking the path to the world of possibilities of new businesses within the hydrogen field in respect of Everfuels vision and strategy.

Together with your colleagues you will follow the emerging market of hydrogen, spotting commercial project opportunities, networking with stakeholders and sum it all up into analysis, business cases and PtX project scoping that can make it all happen. You will be reporting to our Business Development Director and the place of work will be Høgild near Herning, Denmark.

The position will be perfect for you, if you enjoy working in a dynamic and flat organization.

Everybody is equally vital at Everfuel – because together, we can achieve so much more and with even better results.

## **Your tasks will include:**

- Producing analyses, presentations and business cases
- Evaluating economic and market possibilities
- Investigating funding and financial issues
- Hands-on project management
- Supporting your colleagues in our development projects and business development in various tasks

*"In order to succeed in this job, it is important that you are analytical and flexible. You dare to take responsibility and you contribute to a positive working environment, where we have fun every day! We will help and teach you, and we are more than interested in your perspectives"* says Business Development Director Nicolaj Bruun Rasmussen.

## **Who are you?**

We expect that you are eager to learn and newly educated, with a relevant educational background for instance in business development or energy. We are looking for a fast-learning person with strong talent for strategy, spotting business opportunities and economic evaluations. You must be structured and aware of the value of the detail, and you have the ability to produce presentations for Everfuel's management to the point and in high quality. The right candidate has good interpersonal and networking skills and is a strong communicator with political talent.

You get things done, have a strategic flair, in addition you are a multi-tasker who thrives in an agile environment. As a person you are independent and can find your path to solid results in the context of company growth. You are highly productive to get things done but still in excellent quality.

## **About Everfuel**

Everfuel supplies green hydrogen to larger car fleets such as buses, trucks and as a green solution for the industry. Green hydrogen is a 100% clean fuel produced from renewable energy sources and will play a key role in overcoming Europe's climate challenges. We are based at the Everfuel Farm in Høgild near Herning and in Fredericia, where we have build one of Europe's largest electrolysis plants to date.

As an employee at Everfuel, you get the opportunity to work in a dynamic company, and we offer you:

- A good work environment
- Flexible working hours
- Exciting work assignments
- Opportunity to influence decisions
- A role in the green transition

## **Application and contact**

Please send your motivated CV as soon as possible and no later than August 17th.

We encourage everyone to apply regardless of gender, ethnicity, or religion. We process all applications with confidentiality

We expect to conduct 1st round of interviews online August 22nd, and 2nd round of interviews August 28th. This will be a physical meeting. If you have any questions about the position, please feel free to contact Business Development Director Nicolaj Rasmussen on 31616973.

